

## **Early Season Stone Grind Extended!! Plus a Special Offer for Coaches!!! October 2008**

### **Greetings!**

High Peaks Cyclery would like to extend their Early Season Nordic stone grinding pick-up and delivery service until November 23rd, 2008. With your cooperation, your Nordic ski team members that wish to take advantage of this service can have their skis picked up and delivered back for no additional charge. We are hoping you can assist us by gathering up your interested team members skis and having them available for us by November 23rd. We will perform the desired services and deliver them back to the same location a few weeks later. We are offering "Early Season Special" pricing starting at just \$50 a pair. Please contact us if you are interested so that we may schedule a pick-up time and place. Information on our specific grinds and services can be found below.

Additionally, High Peaks will be offering a special \$20.00 per grind rate for coaches who wish to stone grind their "test" skis for the season. This offer will also stand through November 23rd.

Nordic Stone Grind

### **Early Season Special**

#### **Why stone grind my older skis?**

Stone grinding can bring new life into an old pair of skis. It flattens the bases, exposes fresh base material and removes fine scratches that may inhibit performance. Stone grinding also allows the fine tuning of the base structure for specific snow conditions. This results in a ski that feels smoother and more solid, absorbs wax better and glides more consistently.

#### **Why stone grind my new skis?**

When skis come from the factory they are finished with a generic grind. This grind is designed to work in general temperatures, humidities and snow conditions but may not be optimal for your specific conditions. Skis may continue to "cure" after being freshly manufactured, which can result in bases that are less than ideally flat. New bases are often found to be dry due to inadequate application of a protective wax. These factors can leave you frustrated with a ski that may not be performing to its true potential.

## Which stone grind should I choose?

High Peaks Cyclery uses a cutting edge Wintersteiger Sigma RS 350 computer controlled stone grinder. In our extensive database are structures developed by The Austrian Ski Team, the major ski manufacturers and Wintersteiger. These structures have been proven over many World Cup seasons to be reliably fast for their intended conditions. We can recreate these exact structures on your personal skis so that you may have the same advantage as World Cup skiers. By specifying the snow type, temperature and humidity we can tune your skis to perform their best. Having several skis prepared for different conditions means you'll always have a pair that will be optimal for whichever conditions you encounter on race day. In addition, having skis optimized for different conditions cuts down on the amount of specific waxing you have to do.

If you are undecided as to the exact conditions you'd like to target, you can choose a "Universal" structure. Although not as specialized, these should work well in conditions you are likely to see in your everyday skiing. Choose "Universal Warm" for temperatures in the low 20's and above, with snow that forms a snowball easily. "Universal Cold" is for temperatures in the low twenties and below, with snow that resists packing.

### Condition Specific Stone Grind

**Please check one snow type, temperature and humidity from each column.  
Separate form needed for each pair of skis.**

Snow Type:	Snow Temperature (°F):	Humidity:
<input type="checkbox"/> Fresh Snow	<input type="checkbox"/> 32 to 24	<input type="checkbox"/> Up to 50% (Hard to Pack)
<input type="checkbox"/> Coarse/ Old	<input type="checkbox"/> 23 to 13	<input type="checkbox"/> Over 50% (Easy to Pack)
<input type="checkbox"/> Artificial / Compact	<input type="checkbox"/> 12 to -22	
<input type="checkbox"/> Wet Fresh		

or, choose a UNIVERSAL STONE GRIND:

Universal Warm    or     Universal Cold

**Early Season Special - until Sunday, November 10th, 2008 \$50** (Regular Season \$70)

Freshly ground skis will have a warm temperature shipping wax applied to protect the bases.

We recommend these additional wax services. Please check each one desired.

New Ski Tune: \$25 - Skis are brushed, hot waxed, scraped, brushed and a then final layer of wax is applied. (For skis that are shipped the final layer of wax is not scraped.)

Race Prep 1: \$35 - "New Ski Tune" plus Low Fluoro base layer and final layer added, along with additional waxing and scraping.

Race Prep 2: \$45 - "Race Prep 1" except High Fluoro base Layer and final layers.

Hot Box 1: \$10 (on top of wax service charge, \$20 by itself) - Skis are brushed and a warm temperature/ low melt point wax is applied. The skis are allowed to warm in a temperature controlled environment over a long period of time, ensuring maximal wax penetration and performance.

Hot Box 2: \$20 (on top of wax service charge, \$30 by itself) - "Hot Box 1" plus: After scraping, a layer of cold temperature wax is applied and allowed to penetrate in the hot box. This "hardening process" removes micro-hairs when scraped and leaves the bases prepared for final race wax application.

Kick Zone Prep: \$20 - The kick zone ("wax pocket") of classic skis is rough sanded and a base binder wax melted in and smoothed. This assures maximum adhesion and durability of kick waxes with minimal "drifting" to the side and tail. NOTE: Your kick zone must be clearly marked on each ski with the inside edge of two strips of masking tape defining the outermost border of your kick zone. If you are submitting a pair of classic skis for stone grinding, you should mark the kick zone even if you are not having us do a "Kick Pone Prep". If we do not see a marked kick zone, we will apply the shipping wax to the entire base.

Skier Information

Name: \_\_\_\_\_

Shipping  
Address: \_\_\_\_\_

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Phone: \_\_\_\_\_ E-

mail: \_\_\_\_\_

Ski Brand / Model /

Size: \_\_\_\_\_

Serial  
Number: \_\_\_\_\_

Skate / Classic: \_\_\_\_\_ ( see "Kick Zone Prep", above)

I will pick up the skis at High Peaks Cyclery

I want the skis shipped back to me via UPS. (U.S.A. addresses only).

\*Skis must be completely clean and free of all wax before grinding or a scraping and cleaning fee of \$10-20 will be added.

\*Skis should be fastened together base to base with tape. Cardboard in between bases is recommended. Your personal ski ties or sleeves should not be used as we cannot promise their return.

\* UPS shipping charges will be determined at the time the skis are packed. We charge only what UPS charges us, rounded up to the nearest dollar.

Payment: Mastercard, Visa, Discover, check or money orders only - Sorry, no Amex.

Card number: \_\_\_\_\_

Cardholder Name (as it appears on the card): \_\_\_\_\_

Cardholder Telephone #: \_\_\_\_\_

Billing Address (if different from shipping address - include Zip Code):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Store Use:

<input type="checkbox"/> FS	<input type="checkbox"/> 32	<input type="checkbox"/> U	<input type="checkbox"/> NST	<input type="checkbox"/> HB1
<input type="checkbox"/> CO	<input type="checkbox"/> 23	<input type="checkbox"/> O	<input type="checkbox"/> RP1	<input type="checkbox"/> HB2
<input type="checkbox"/> AC	<input type="checkbox"/> 12		<input type="checkbox"/> RP2	<input type="checkbox"/> KZP
<input type="checkbox"/> UGW	<input type="checkbox"/> UGC		<input type="checkbox"/> PICK	<input type="checkbox"/> SHIP